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# Leadership Is About Purpose, Not Position™

Build the Capability Your Organization Needs to Drive the Results You Know Can Be Accomplished

Achieving THE breakthroughs we want for our organization is based on three critical factors. First is our approach in how we align our infrastructure for how people are supposed to succeed with the business model and how we best create value and grow as a result. The second is how we improve the processes we have to run and drive our organization to be the most efficient and productive it can be. The third is how we truly evaluate and improve our people throughout the year not just for year-end reviews. The impact is having people at every level take ownership for how to drive breakthrough results and working toward the fact that everyone WILL replicate the processes going forward. You will learn:

- **Approach-** Be able to evaluate and re-engineer the infrastructure of your department or organization based on the capability needed to drive results not the job functions we need to hire. Then learn to fully integrate that knowledge into the business model for how your organization best creates value to drive growth
- **Processes-** Learn the simple approach to evaluate any individual or collection of processes against specific results, and how to mobilize people to buy into and execute improving those results the way they need to be
- **People-** Implement a more adaptable and precision-based system for evaluating and improving people more frequently that to target real pain points for your organization and drive solutions more efficiently

Speaker Jack Gottlieb

- Jack Gottlieb is the Chief Executive Officer of the Total Solutions Group a global strategic consulting, training and coaching organization that partners with organizations to deliver what is REALLY Most Important™ for an organization to fully thrive in the marketplaces they operate in while delivering the value their customers and people truly need. Total Solutions Group ensures this generates the results their people will take ownership of and replicate going forward for their organization.
- Under Jack's leadership they have worked with more than 125 companies ranging from organizations that are small scale startups to mid-size organizations that are in hyper growth mode, to large and publicly traded like Microsoft, Comcast & Toyota.

Thursday, May 11, 2017

7:45 a.m. Networking and Breakfast

9:00 a.m. – 10:00 a.m. Program

**Jumping Brook Country Club**

**210 Jumping Brook Road, Neptune N.J.**

[www.jumpingbrookcc.com](http://www.jumpingbrookcc.com)

R.S.V.P. by **4:00 p.m.** on

**Friday,**

**May 5, 2017**

online at <http://jsahr.shrm.org/events>

or email at [admin@jsahr.org](mailto:admin@jsahr.org)

or call JSAHR at 732-701-7155

## **Registration Fees (includes breakfast)**

\$30 for JSAHR members

\$40 for non-members

\$25 for those in-transition, JSAHR guests

\$10 for students with valid ID,

\$10 additional fee will be added for walk-ins

**"No shows" will be billed**

## ***Special Notice***

*This program is pending approval for*

*1 HRCI recertification credit and*

*1 SHRM recertification credits.*

*JSAHR is recognized by SHRM to offer*

*Professional Development*

*Credits (PDCs) for the SHRM-CP or SHRM-SCP*

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