



JSAHR
Jersey Shore
Association for
Human Resources

The Jersey Shore Association for Human Resources is a SHRM affiliated chapter



AFFILIATE OF
SHRM[®]
SOCIETY FOR HUMAN
RESOURCE MANAGEMENT

People Intelligence The Science of Emotional Skills and Deception

Emotional awareness of ourselves and others is considered by many to be the most important skill required for successful leadership. This program, grounded in science, will introduce how our own emotions are triggered and how to more effectively manage them. It will also introduce how to determine the emotions of others for more effective relationships. At the core of their programs is this perspective...When we need to understand others it's important to know what they are feeling and thinking.

Examples of where our training and consulting has direct business applications:

Human Resource Management - "80% of turnover attributed to bad hires" & "Cost of a bad hire can be 5X that employees' salary." HBR

Hiring Managers - "81% of job candidates lied about themselves during interviews and that on average almost three lies are told for every 15 minutes of discussion". HBR

Finance/Accounting - "Annual revenue loss related to lying in a typical corporation is 5%." Forbes

Learning Objectives

- Outline the framework of emotional awareness and how it applies in a corporate environment
- Understand how to prepare your own emotional profile
- Test your ability to read universal emotions on the face

About the Speakers:

Maggie Pazian and Mike Palestina are Managing Partners at People Intell Institute. People Intell Institute is the first Paul Ekman International licensed delivery center in the US and we offer training on emotional awareness and truth and deception detection. These skills would benefit anyone in a leadership position ranging from HR to Sales and beyond.

Date: Thursday, June 12, 2014

7:45AM Networking and Breakfast;
8:30AM Meeting Starts
9:00 AM – 10:00 AM Program,
Jumping Brook Country Club
210 Jumping Brook Rd, Neptune NJ
www.jumpingbrookcc.com

**RSVP by 4:00 PM on
Friday, June 6, 2014**

online at <http://jsahr.shrm.org/events>
OR by contacting Kathi Evans, via e-mail
at jsahr.shrm@gmail.com
or JSAHR's voice mail (732) 270-5204

Registration Fee including breakfast

\$30 for JSAHR members,
\$40 for non-members,

\$25 for In-Transition & JSAHR Guests
\$10 for Students with valid ID
\$10 additional fee for walk-ins

No shows will be billed

Special Notice

This program is pending approval for 1.0 recertification credit hour toward PHR and SPHR recertification through the Human Resource Certification Institute (HRCI). For more information about certification or recertification, please visit the HRCI homepage at www.hrci.org

This meeting sponsored by:

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